



CITY OF DURHAM | NORTH CAROLINA

Date: February 21, 2017

To: Thomas J. Bonfield, City Manager

Through: W. Bowman Ferguson, Deputy City Manager

From: Steven W. Hicks, Director, General Services Department
Reginald J. Johnson, Director, Community Development Department
DPAC Liaison

Subject: Durham Performing Arts Center (DPAC) Carpet Replacement

Executive Summary

On December 22, 2016, the General Services Department advertised DPAC carpet replacement project. Staff did not receive any bids January 6, 2017 and advertised February 10, 2017. The General Services Department received five responses on February 17, 2017, with the apparent low bid coming from Bloomsburg Carpet Industries, Inc.

This agenda item requests City Council approval for a purchase contract with Bloomsburg Carpet Industries, Inc. for 5,600 square yards of carpet at DPAC, to include all currently carpeted areas plus 1,861 of attic stock. It is planned to solicit for the installation work as a separate contract.

Recommendation

The General Services Department makes a motion for City Council to:

Authorize the City Manager to execute a purchase contract for DPAC carpet replacement with Bloomsburg Carpet Industries, Inc. in the amount of \$313,101.38 which includes delivery.

Background

In 2012, the City and Nederlander & Professional Facilities Management (PFM) executed an operators' agreement for the management and operation of DPAC. An exhibit to this contract is a 10 year capital expenditure plan which outlines the City's responsibility for maintaining building equipment and systems.

The DPAC capital expenditure plan indicates replacing the carpet by August 2018. An evaluation of the carpet indicates that carpet is indeed at the end of its service life. In high traffic areas the carpet exhibits moisture damage, fading and staining.

As part of the carpet replacement project, the team has carefully specified a carpet performance that will correct past issues and deliver a more durable solution. The required performance specifications include a ten year warranty period, solution dyed nylon, synthetic backing, and red as the preferred color. A ten year warranty will be issued upon date of substantial completion.

A bid for this project was advertised on December 22, 2016 to carpet distributors. That associated contract would have included the purchase and installation of the carpet. Carpet distributors did not submit a bid January 6, 2017 because they do not have the ability to oversee or guarantee quality performance by a certified installer. On February 10, 2017, DPAC carpet replacement project was advertised, for only the purchase of the carpet. A total of five responses were received February 17, 2017. It is planned to solicit for the installation work as a separate contract.

Issues/Analysis

February 17, 2017, bids were reviewed and evaluated to determine the lowest responsive/responsible bidder for DPAC carpet replacement project.

The following table summarizes the results of the bid opening:

<u>Company</u>	<u>Base Bid</u>	<u>Compliance</u>
Milliken Services, LLC	\$300,603.69	No
Floorscape NC, a Division of Bonitz	\$261,135.00	No
Bloomsburg Carpet Industries, Inc.	\$313,101.38	Yes
Brintons	\$260,135.00	No
Tandus Centiva	none	No

Milliken Services, LLC, Floorscape NC, a Division of Bonitz, Brintons and Tandus Centiva are deemed non-responsive because they did not meet the City requirements as noted in the bid documents. The City requirement includes an Underutilized Business Enterprise form (E-104), a Non-Collusion affidavit and acknowledgement of addendum #1. One carpet manufacturer submitted a carpet sample only, without an actual bid. Another manufacturer acknowledged in a cover letter they would not submit a performance bond, a requirement of the City’s bid documents. Bloomsburg Carpet Industries, Inc. is the apparent lowest responsive and responsible bidder for the project.

Alternatives

One alternative would be that the City could choose to re-advertise DPAC carpet procurement. This is not feasible because the production lead time to custom make DPAC carpet is five months. As planned, DPAC is scheduled to close its venue in August 2017 to install carpet and seats. If the carpet is late, it is expected to be installed by August 2018.

The City could continue to use the existing carpet and not proceed with replacing the carpet at this time. Replacing the carpet later will require DPAC to reclose the venue again for thirty days in August 2018. As scheduled in August 2017, the DPAC carpet replacement project will be coordinated and planned with replacing the performing arts center seats.

Financial Impact

The current Fund Balance in the DPAC fund is \$5,164,438.48.

Project Budget (5900C340-732200)	\$436,301.38
Carpet	\$313,101.38
Installation	\$112,000.00
Owner Expense	\$ 11,200.00
Total Project Budget	\$436,301.38

UBE Summary

The Equal Opportunity/Equity Assurance Department reviewed the proposal submitted by Bloomsburg Carpet Industries, Inc. and have determined that they are in compliance with the Equal Business Opportunity Program Ordinance. It was determined that Bloomsburg Carpet Industries, Inc. was in compliance with the Ordinance to Promote Equal Business Opportunities in City Contracting.

UBE REQUIREMENTS

No MUBE or WUBE goals were set.

WORKFORCE STATISTICS

Workforce statistics for Bloomsburg Carpet Industries, Inc. are as follows:

Total Workforce	199	
Total Females	76	(38%)
Total Males	123	(62%)
Black Males	2	(1%)
White Males	119	(60%)
Other Males	2	(1%)
Black Females	0	(0%)
White Females	71	(36%)
Other Females	5	(2%)