



Date: August 27, 2018
To: Thomas J. Bonfield, City Manager
Through: W. Bowman Ferguson, Deputy City Manager
From: Joseph W. Clark, Fleet Management Director
David Boyd, Finance Director
Jonathan Hawley, Purchasing Supervisor
Subject: State Contract Purchase – Replacement Dump Trucks

Executive Summary

The contract under consideration will furnish/provide the City with eleven (11) dump trucks (2020 GR64FR Mack). These trucks will be used in the Water Management Department and were approved in the FY 2018-19 budget. This purchase is part of the CIP Vehicle Replacement Program.

Bid pricing is from North Carolina State Contract 070-J Dump Truck 50,000-84,000 GVW Mack chassis, where Transource Inc. of Raleigh, North Carolina was the lowest responsive bidder. Funding for this contract is available from the CIP Fleet Replacement Fund (Fund 41620002-732300-S4119). There are no good alternatives to making this purchase. The State Contract pricing is competitive and within budget.

Recommendation

To authorize the City Manager to execute a contract with Transource Inc. for the purchase of eleven (11) dump trucks in the amount of \$1,655,544.

Background

The contract under consideration will furnish/provide the City with eleven (11) dump trucks (2020 GR64FR Mack). These trucks will be used in the Water Management Department. This purchase is a part of the Fleet Replacement Program.

Making purchases from contracts established by the State or any agency of the State is referred to as a “State Contract Exception”. North Carolina General Statute 143-129(e) (9) allows an exception to the bidding process when making a State Contract purchase.

The Administration has analyzed market conditions, has compared the pricing to other recent similar bids, and recommends using the “State Contract Exception” provision

Issues/Analysis

The following State Contract pricing is in effect for the dump trucks:

COMPANY	STATE CONTRACT PRICING
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Item No.1 – Eleven (11) 2020 GR64FR Mack Dump Trucks

Transource, Inc.	*\$150,504 each
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Kernersville, NC

\$1,655,544 total

Alternatives

There are no good alternatives to making this purchase. The State Contract pricing is competitive and within budget.

Financial Impact

The total cost of this contract is \$1,655,544. Funding for this contract is available from the CIP Fleet Replacement Fund (41620002-732300-S4119).

Equal Business Opportunity Summary

This item is a state term contract purchase and was not reviewed for compliance with the Ordinance to Promote Equal Business Opportunities in City Contracting.

WORKFORCE STATISTICS

The workforce statistics for Transource Inc. are as follows:

Transource Inc.

Total Workforce:			
Employment Category	Total Employees	Total Males	Total Females
Project Manager	40	36	4
Professional	4	3	1
Technical	101	101	0
Clerical	35	10	25
Labor	41	38	3
Total	221	188	33

UBE/SLBE REQUIREMENTS

Male:

Employment Category	White	Black	Hispanic	Asian or Pacific Islander	Indian or Alaska Native
Project Manager	34	1	0	0	1
Professional	3	0	0	0	0
Technical	86	10	3	0	2
Clerical	10	0	0	0	0
Labor	32	6	0	0	0
Total	165	17	3	0	3

Females:

Employment Category	White	Black	Hispanic	Asian or Pacific Islander	Indian or Alaska Native
Project Manager	3	1	0	0	0
Professional	1	0	0	0	0
Technical	0	0	0	0	0
Clerical	22	2	1	0	0
Labor	2	1	0	0	0
Total	28	4	1	0	0