



Date: August 17, 2018

To: Thomas J. Bonfield, City Manager

Through: W. Bowman Ferguson, Deputy City Manager

From: Joseph W. Clark, Fleet Management Director
David Boyd, Finance Director
Jonathan Hawley, Purchasing Supervisor

Subject: State Contract Purchase – Police Vehicles

Executive Summary

The contract under consideration will furnish/provide the City with sixty-four (64) police vehicles (2019 Dodge Chargers) for the Police Department. Fifteen (15) vehicles are for the Police Administration/Investigation Units, eighteen (18) vehicles are for the Patrol Units and thirty-one (31) vehicles are for the “Take Home” Program. The total cost of this contract is \$1,888,138.

Bid pricing is from the North Carolina State Contract 070A, where Horace G. Ilderton, LLC of High Point, North Carolina was the lowest responsive bidder. Funding for this contract is available from the CIP Fleet Replacement Fund (Fund 30620119-732300-S3019). There are no good alternatives to making this purchase. The State Contract pricing is competitive and within budget.

Recommendation

To authorize the City Manager to execute a contract with Horace G. Ilderton, LLC for the purchase of sixty-four (64) police vehicles in the amount of \$1,888,138.

Background

The contract under consideration will furnish/provide the City with sixty-four (64) police vehicles (2019 Dodge Chargers) for the Durham Police Department. Fifteen (15) vehicles are for the Police Administration/Investigation Units, eighteen (18) vehicles are for the Patrol Units and thirty-one (31) vehicles are for the “Take Home” Program. The total cost of this contract is \$1,888,138.

This purchase of thirty-one (31) police vehicles is a part of the “Take Home” program. The “Take Home” program is a three-year, phased-in program to encourage officers to become more visible and invested in the Durham neighborhoods in which they live. These thirty-one (31) vehicles will be delivered with most of the up-fitting equipment (lighting with light bar, siren/speaker system, graphics, partition, and other equipment) already installed. This process will help the Police Department Up-fit/Maintenance Division release these vehicles into service at an advanced rate of deployment. These vehicles were approved in the FY 2018-19 budget.

Making purchases from contracts established by the State or any agency of the State is referred to as a "State Contract Exception". North Carolina General Statute 143-129(e) (9) allows an exception to the bidding process when making a State Contract purchase.

The Administration has analyzed market conditions, has compared the pricing to other recent similar bids, and recommends using the "State Contract Exception" provision

Issues/Analysis

The following State Contract pricing is in effect for the police vehicles:

COMPANY

STATE CONTRACT PRICING

Item No.1 – Eighteen (18) patrol package/marked V6 Dodge Chargers - Police Department (Patrol Units)

Horace G. Ilderton LLC	*\$26,492 each
High Point, NC	\$476,856 total

Item No.2 – Fifteen (15) unmarked V6 Dodge Chargers - Police Department (Administration/Investigation Units)

Horace G. Ilderton LLC	* \$25,592 each
High Point, NC	\$383,880 total

Item No. 3- Thirty-one (31) patrol package/marked V6 Dodge Chargers with the vehicle upfitting package included-Police Department ("Take Home" Program)

Horace G. Ilderton LLC	* \$33,142 each
High Point, NC	\$1,027,402 total

Alternatives

There are no good alternatives to making this purchase. The State Contract pricing is competitive and within budget.

Financial Impact

The total cost of this contract is \$1,888,138. Funding for this contract is available from the CIP Fleet Replacement Fund (30620119-732300-S3019).

Equal Business Opportunity Summary

This item is a state term contract purchase and was not reviewed for compliance with the Ordinance to Promote Equal Business Opportunities in City Contracting.

UBE REQUIREMENTS

There were no UBEs to provide this product.

WORKFORCE STATISTICS

The workforce statistics for Horace G. Ilderton LLC are as follows:

Horace G. Ilderton LLC

Total Workforce:			
Employment Category	Total Employees	Total Males	Total Females
Project Manager	14	10	4
Professional	19	15	4
Technical	5	5	0
Clerical	13	1	12
Labor	44	43	1
Total	95	74	21

UBE/SLBE REQUIREMENTS

Male:

Employment Category	White	Black	Hispanic	Asian or Pacific Islander	Indian or Alaska Native
Project Manager	8	2	0	0	0
Professional	7	6	2	0	0
Technical	3	2	0	0	0
Clerical	1	0	0	0	0
Labor	34	7	2	0	0
Total	53	17	4	0	0

Females:

Employment Category	White	Black	Hispanic	Asian or Pacific Islander	Indian or Alaska Native
Project Manager	2	1	1	0	0
Professional	3	1	0	0	0
Technical	0	0	0	0	0
Clerical	10	1	1	0	0
Labor	1	0	0	0	0
Total	16	3	2	0	0